



## ERA Lambros

### Missoula County Monthly Market Update

#### RESIDENTIAL

- The average number of Days on Market is down 39% in August and down 14% year to date
- New Listings are up 1%
- Closed Sales are down 5%
- The Average Sales Price is up 14% and up 11% year to date
- 98% of the Original Listing Price is received at closing

3011 American Way Missoula, MT 59808

Office: (406) 532-9200 | Toll Free: (888) 735-7653 | Fax: (406) 532-9330

[WWW.ERALAMBROS.COM](http://WWW.ERALAMBROS.COM)

# Missoula County Residential

**+1%**

**-5%**

**+14%**

Change in  
New Listings

Change in  
Closed Sales

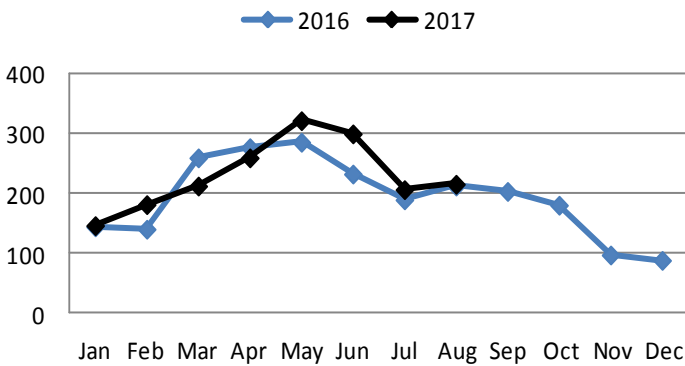
Change in  
Average Sales  
Price

**August**

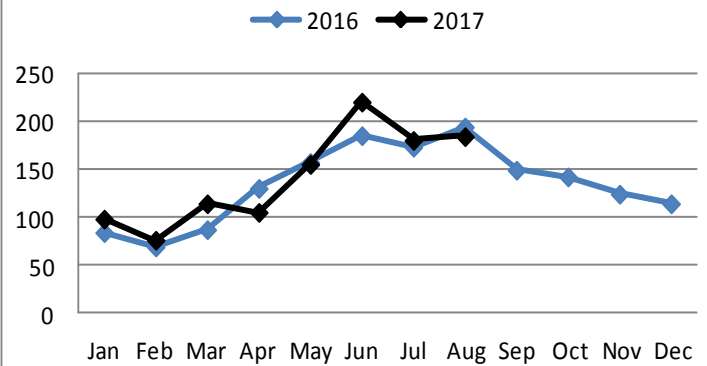
**Year to Date**

	2016	2017	+/-	2016	2017	+/-
New Listings	212	<b>215</b>	+1%	1,746	<b>1,852</b>	+6%
Pending Sales	163	<b>189</b>	+16%	1,191	<b>1,309</b>	+10%
Closed Sales	194	<b>184</b>	-5%	1,079	<b>1,148</b>	+6%
Median Sales Price	\$255K	<b>\$274K</b>	+7%	\$250K	<b>\$270K</b>	+8%
Average Sales Price	\$274K	<b>\$313K</b>	+14%	\$277K	<b>\$307K</b>	+11%
Avg. % of Original List Price Received	99%	<b>98%</b>	-1%	98%	<b>98%</b>	0%
Average Days on Market Until Sale	188	<b>114</b>	-39%	152	<b>130</b>	-14%

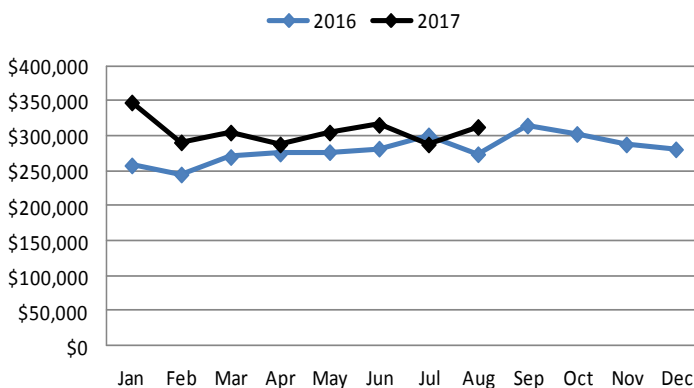
### New Listings



### Closed Sales



### Average Sales Price



### Average Days on Market

