



ERA Lambros

Lake County Monthly Market Update

RESIDENTIAL

- The average number of Days on Market is down 13% in August and down 2% year to date
- New Listings are up 18%
- Closed Sales are up 29%
- The Average Sales Price is up 11% in August and down 4% year to date
- 96% of the Original Listing Price is received at closing

Lake County

Residential

+18%

Change in
New Listings

+29%

Change in
Closed Sales

-13%

Change in
Days on Market

August

Year to Date

	2016	2017	+/-	2016	2017	+/-
New Listings	45	53	+18%	512	516	+1%
Closed Sales	42	54	+29%	249	255	+2%
Median Sales Price	\$261K	\$257K	-2%	\$250K	\$240K	-4%
Average Sales Price	\$313K	\$346K	+11%	\$313K	\$299K	-4%
Avg. % of Original List Price Received	93%	96%	+3%	95%	94%	-1%
Average Days on Market Until Sale	268	232	-13%	242	237	-2%

%

