



ERA Lambros

Lake County Monthly Market Update

RESIDENTIAL

- The average number of Days on Market is up 2% in May and up 16% year to date
- New Listings are up 18%
- Closed Sales show no change.
- The Average Sales Price is down 16% and down 16% year to date
- 95% of the Original Listing Price is received at closing

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Lake County

Residential

+18%

Change in
New Listings

0%

Change in
Closed Sales

+2%

Change in
Days on Market

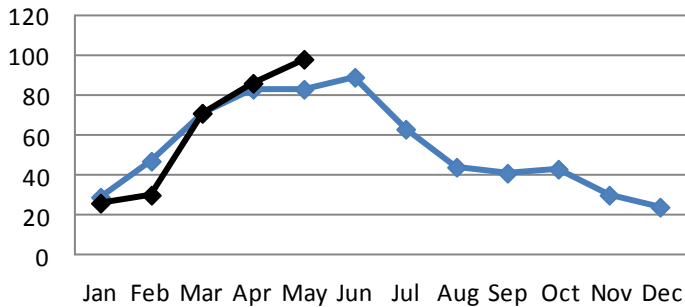
May

Year to Date

	2016	2017	+/-	2016	2017	+/-
New Listings	83	98	+18%	315	314	~0%
Closed Sales	33	33	0%	135	113	-16%
Median Sales Price	\$235K	\$215K	-9%	\$240K	\$223K	-7%
Average Sales Price	\$315K	\$266K	-16%	\$316K	\$266K	-16%
Avg. % of Original List Price Received	94%	95%	+1%	95%	95%	0%
Average Days on Market Until Sale	243	247	+2%	245	283	+16%

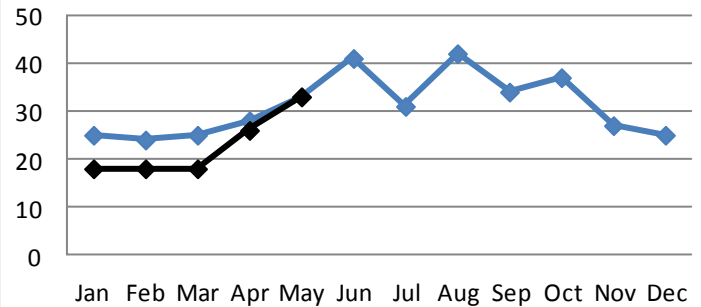
New Listings

◆ 2016 ◆ 2017



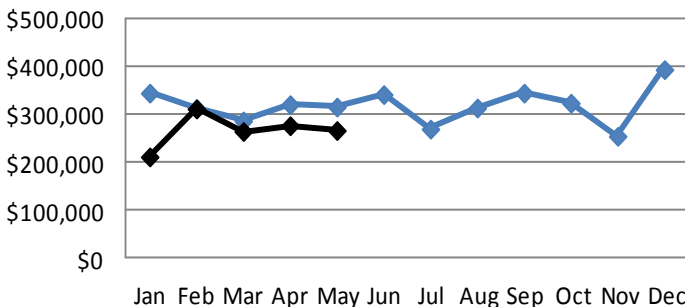
Closed Sales

◆ 2016 ◆ 2017



Average Sales Price

◆ 2016 ◆ 2017



Average Days on Market

◆ 2016 ◆ 2017

